

Message Text

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PAGE 01 COPENH 02753 011724Z

73

ACTION EUR-25

INFO OCT-01 ISO-00 PM-07 NSC-07 SP-03 SS-20 RSC-01 CIAE-00

INR-11 NSAE-00 MC-02 EB-24 COME-00 SAJ-01 L-03 OMB-01

TRSE-00 DRC-01 /107 W

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R 011623Z OCT 74

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC 9756

INFO AMEMBASSY BRUSSELS

USMISSION NATO

AMEMBASSY OSLO

AMEMBASSY THE HAGUE

SECDEF WASHDC

USNMR SHAPE

CINCEUR

C O N F I D E N T I A L COPENHAGEN 2753

E.O. 11652: GDS

TAGS: MASS, NL, BE, DA, NO

SUBJECT: F-104 REPLACEMENT; VISIT BY BOARD CHAIRMEN OF
GENERAL DYNAMICS AND UNITED AIRCRAFT

REF: COPENHAGEN 2685

1. SUBSEQUENT TO INITIAL APPROACH BY GENERAL
DYNAMICS BRUSSELS REP, JIM MURPHY (REFTTEL),
WE CONVINCED HIM THAT INITIAL PLAN WAS EXCES-
SIVELY AMBITIOUS AND THAT U.S. INTERESTS (IN-
CLUDING THOSE OF HIS OWN PRINCIPALS) WOULD BE
BEST SERVED BY RELATIVELY LOW PROFILE VISIT.
WE AGREED TO MAKE PRINCIPAL GOVERNMENT APPOINT-
MENTS ON BEHALF OF VISITORS, LEAVING
TO MURPHY THE OTHER ARRANGEMENTS. AS RESULT
OF SCHEDULING PROBLEMS BOTH IN COPENHAGEN AND,
WE GATHER, ELSEWHERE, COPENHAGEN VISIT BY MESSRS.
LEWIS AND GRAY WILL NOW BE ON OCTOBER 10-11.

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2. EMBASSY HAS OBTAINED APPOINTMENTS WITH MINISTER OF COMMERCE AND ECONOMICS, NYBOE ANDERSEN; WITH ACTING CHAIRMAN OF THE FOLKETING DEFENSE COMMITTEE, ARNE CHRISTIANSEN; AND WITH FONOFF DEPUTY UNDER SECRETARY HARHOFF. DEFENSE MINISTER BRONDUM WAS NOT AVAILABLE FOR APPOINTMENT. MURPHY IS SCHEDULING MEETINGS WITH DANISH MILITARY DIRECTLY AND ALSO PLANS TO ARRANGE BRIEFING, WITH REFRESHMENTS, TO WHICH DANISH PRESS, OFFICIALS OF FEDERATION OF DANISH INDUSTRIES, SELECTED LABOR LEADERS AND BUSINESSMEN WILL BE INVITED. EMBASSY IS PROVIDING GUIDANCE AND SUGGESTIONS FOR GUEST LIST.

3 AT PRESENT STAGE OF PLANNING, EMBASSY IS SATISFIED THAT VISIT, WHILE NOT PARTICULARLY HELPFUL, WOULD NOT BE DAMAGING TO U.S. INTERESTS IN OBTAINING CONTRACT FOR F-104 REPLACEMENT. MURPHY WILL BE IN COPENHAGEN OCTOBER 2-3 TO FINALIZE SCHEDULE.
DUNNIGAN

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Message Attributes

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TAGS: MASS, NL, BE, DA, NO, GENERAL DYNAMICS, UNITED AIRCRAFT
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